UIUC-VeoRide Program 1st Month Review

Presented by: Ben Thomas





Agenda



- \circ Pre Launch efforts
- Dashboard summary 20 mins
- Analyze popular pickup/drop-off locations
- Analyze Riding Path Heat Map
- $\circ~$ A list of challenges / Issues we have seen
- Moving Forward
- **Q&A** -40 mins

Personnel summary

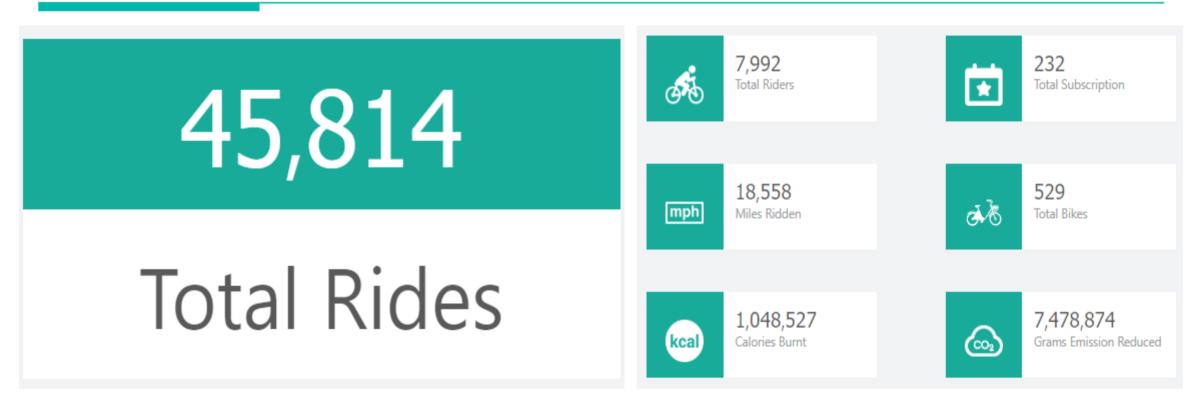


- Jonathan Crawford Market Launcher
- Responsible for launching UofI/Urbana/Champaign market in Sep
- Collaborated with local vendors (E.G. Neutral Cycle) and businesses in pre-launch period to ensure the success of the program
- Attend Farmers Market since June to promote the program and conduct riders' education
- Hire and train local operations team
- Trained Ben on current Market at UIUC



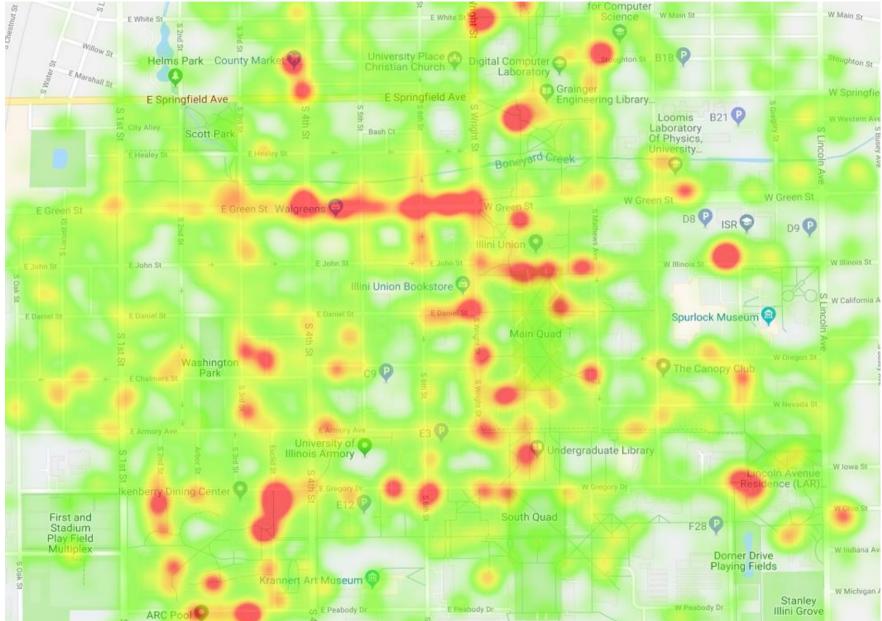
- Ben Thomas GM UIUC
- Responsible for Daily Operations and Partnership
- Family is moving to Champaign in 2 weeks
- Excited to grow partnerships with UIUC and the cities of Champaign & Urbana

Summary



- Bike Utilization Rate: 5 rides/day/bike
- Peak time utilization rate: 8 rides/day/bike from Sept 10th-Sept 30th
- Bike in circulation: 93% 96%

Heat Map – Pickup Location

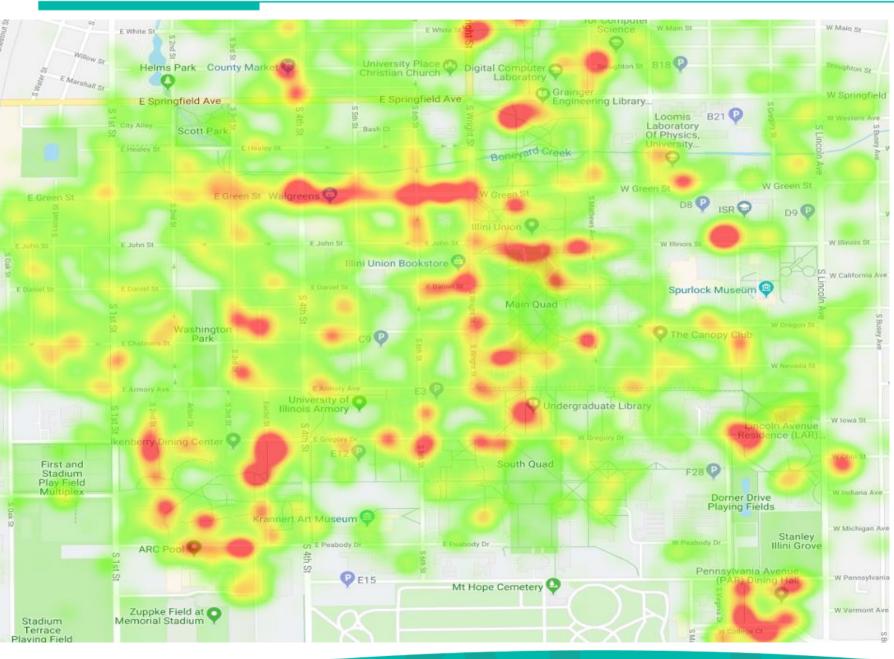


Top Locations:

- Corners of Green & 4th st - 6th st
- 2. Ikenberry Dining Center
- 3. Lincoln Avenue Residence Hall
- 4. Oglesby Hall (FAR)
- 5. Talbot Laboratory
- 6. Wardall Hall
- **7. ARC**
- 8. Illini Union Bookstore

Confidential and Proprietary

Heat Map – Dropoff Location

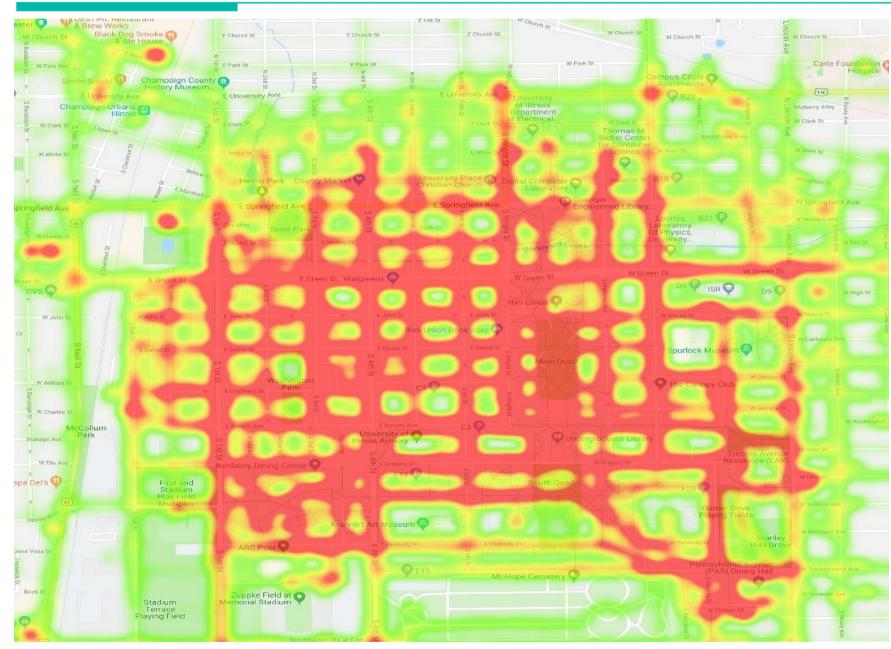


Top Locations:

- 1. Green & Wright
- 2. Lincoln Avenue Residence Hall
- 3. Ikenberry Dining Center
- **4. ARC**
- 5. Oglesby Hall (FAR)
- 6. Undergraduate Library
- 7. Bromley Hall
- 8. Talbot Laboratory

Confidential and Proprietary

Riding Path Heat Map



Challenges and Solutions

ltems	Challenges / Issues	Solutions
1	Users are asking for more bikes	 a. Collaborate with the city and university for adding permits b. Hiring more technicians c. Use heat maps to deploy more effectively
2	We didn't have a launch event so students and residents have many "how to" questions	Emphasis on riders' education: a. Marketing with instructional flyers b. Work with the city to understand big community events that VeoRide can participate in c. Ask for city and university contacts

Collaboration with UIUC & Community

- 1. I hotel Advertising and Education for customers
- 2. Working with Property Managements to provide gift cards for tenants
- **3.** Oct 13th Home coming Bike Education and demonstrations
- 4. Oct 31st Halloween costume contest
- 5. Your input on current market and goals for VeoRide

