

University YMCA

Dump Run Program

Summary of Expenses and Revenue 2016-2019

	2016	2017	2018	2019
Revenue	\$ 29,481.24	\$ 24,271.35	\$ 27,787.87	\$ 33,384.00
Sponsors	\$ 5,300.00	\$ 500.00	\$ -	\$ -
TOTAL Revenue	\$ 34,781.24	\$ 24,771.35	\$ 27,787.87	\$ 33,384.00
Staff (Salaries & Fringe)	\$ 52,356.88	\$ 53,110.33	\$ 54,953.18	\$ 32,786.48
Collection Space Rental (May)	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00	\$ -
Latzer Hall, Murphy Lounge, K-Rooms Storage (Semis)	\$ 637.50	\$ 443.95	\$ 800.00	\$ 1,075.00
Truck & Fuel	\$ 454.85	\$ 320.25	\$ 421.49	\$ 2,353.00
Printing	\$ 280.83	\$ 41.16	\$ 309.37	\$ 56.96
Supplies	\$ 624.01	\$ 1,214.33	\$ 1,299.31	\$ 1,009.30
T-Shirts	\$ 576.75	\$ 408.42	\$ 865.25	\$ 1,612.88
Credit Card Fees	\$ 368.77	\$ 106.53	\$ 464.64	\$ 349.69
Postage	\$ 165.48	\$ 426.64	\$ 387.47	\$ 579.00
Advertising	\$ 315.25	\$ 109.80	\$ 100.00	\$ 121.25
Volunteer Gifts/Thank You Event	\$ -	\$ 649.01	\$ 360.58	\$ 184.00
Textile Truck	\$ -	\$ 2,795.70	\$ -	\$ -
Direct Costs	\$ 63,280.32	\$ 67,126.12	\$ 67,461.29	\$ 40,127.56
Indirect Costs	\$ 15,820.08	\$ 13,425.22	\$ 15,111.33	\$ 9,229.34
<i>% Indirect Costs (2018 est)</i>	25%	20%	22%	23%
TOTAL COSTS	\$ 79,100.40	\$ 80,551.34	\$ 82,572.61	\$ 49,356.90
Net Surplus/(Loss)	\$ (44,319.16)	\$ (55,779.99)	\$ (54,784.74)	\$ (15,972.90)

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Staff	Pavilon Hrs	Other Hrs	Total Hours	% of Salary	D&R \$
Marc	279.25	300	579.25	29.7%	\$ 9,999
Jes	38.5		38.5	2.0%	\$ 237
Michelle	11		11	0.6%	\$ 181
Mike	19.5	10	29.5	1.5%	\$ 1,407
Zoe	33		33	1.7%	\$ 584
Cynthia	18.08		18.08	0.9%	\$ 111
Roger	4		4	0.2%	\$ 86
Ann	62		62	3.2%	\$ 1,447
Kasey	115.75	112.5	228.25	11.7%	\$ 5,326
Gloria	25		25	1.3%	\$ 487
Jen	60	112.5	172.5	8.8%	\$ 3,052
Rebekah	0	15	15	1.0%	\$ 337
TOTAL HRs	666.1	550.0	1216.1	Salary	\$ 23,252.83
Weeks	17.8	14.7	32.4	Fringe	\$ 9,533.66
TOTAL Personnel					\$ 32,786.48

Historical Indirect Costs/Overhead

2018			
23%	Program	\$ 946,079	82%
	Fundraising	\$ 161,638	14%
	Admin	\$ 120,836	11%
	Total	\$ 1,228,553	107%

2017			
20%	Program	\$ 916,356	80%
	Fundraising	\$ 90,163	8%
	Admin	\$ 142,306	12%
	Total	\$ 1,148,825	100%

2016			
25%	Program	\$ 813,480	75%
	Fundraising	\$ 75,094	7%
	Admin	\$ 193,221	18%
	Total	\$ 1,081,795	100%