

35 Thomson Place, Boston MA 02210 1.866.4ZIPCAR **zipcar.com**

Dear University of Illinois at Urbana Champaign,

Thank you for your continued partnership in making car sharing possible at your school. I wanted to let you know about our decision to add a heavily discounted young-driver fee per reservation to cars booked on campus starting June 19, 2023.

Charging a young-driver fee is an industry standard, as drivers 25 and below are known to be a higher risk. Despite that, we've always limited our young-driver fees to Zipcars booked off campus.

Why the change? In addition to rising costs, we've seen a trend of more damage involving younger drivers, leading to an uptick in out-of-service cars. Adding the fee to on-campus reservations will allow us to keep more Zipcars in active service so all students, faculty, and staff continue to have access to safe, well-maintained cars.

Please know we're committed to keeping Zipcar affordable for your campus community. Today, the young-driver fee for cars on campus will be 50% lower per reservation than the fee for off-campus cars. And as usual, gas, secondary insurance, and maintenance are always covered.

Thanks again for being a vital part of the Zipcar community.

Justin Holmes

Head of Marketing

