

DEALER MANAGEMENT REPORT

INTERSTATE BATTERIES OF CHAMPAIGN-URBANA

Dealer Range : 751 to 751
Periods Included : 08/2022 to 07/2023

Included Dealers With Zero Cons & Zero Own

Non Consigned Parts Included

Prod Type: B

Dealer : 751 Routes : WILL CALL DEALER LIST(WILL CALL)

Dealer Type : OTHER
Phone : (217)244-7518
Contact : CHRIS/TERRY
Warranty Credits : No

Credit Limit : \$500.00
Balance : \$ 270.90
Comp Status : 0

Last Payment Date : 8/7/2023
Dealer Setup Date : 12/3/1996
Last Service Date : 7/13/2023

Part Number	Cons Qty	Own Qty	Cons Sales	Cons Rate	Range Total Sales	Range Total Rate	Range Off route Total Sales	% of Off Route to Route Sales	Range Adj	Range Adj %	Range Rotates	Range Comp	Part Setup Date	Last Sale
31-MHD	0	0	0	N/A	6	N/A	0	0.00	0	0.00	0	0		11/22/2022
31P-MHD	0	0	0	N/A	6	N/A	0	0.00	0	0.00	0	0		7/13/2023
4D-XHD	0	0	0	N/A	4	N/A	0	0.00	0	0.00	0	0		11/1/2022
8D-MHD	0	0	0	N/A	6	N/A	4	66.67	0	0.00	0	0		8/26/2022
AGM4D	0	0	0	N/A	20	N/A	9	45.00	0	0.00	0	0		4/18/2023
AGM8D	0	0	0	N/A	22	N/A	12	54.55	0	0.00	0	0		5/16/2023
FAGYZZ20H	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		12/6/2022
FAGYZZ20HL	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		8/7/2023
G02-ECL-UTL	0	0	0	N/A	16	N/A	0	0.00	0	0.00	0	0		4/14/2023
IB16CL-B-DRY	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		8/31/2022
MT-35	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		10/5/2022
MT-36R	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		8/1/2023
MT-51	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		10/5/2022
MT-58	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		9/7/2022
MT-59	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		1/13/2023
MTP-151R	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		4/14/2023
MTP-65HD	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		3/3/2023
MTX-35	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		4/19/2023
SC34A	0	0	0	N/A	3	N/A	2	66.67	0	0.00	0	0		6/2/2023
SP-35	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		11/29/2022
SP-35-L	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		5/8/2023
SP-70	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		10/26/2022
SRM-27	0	0	0	N/A	12	N/A	0	0.00	0	0.00	0	0		8/24/2022
SRM-31	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		11/4/2022
Total Batteries	0	0	0	N/A	114	N/A	27	23.68	0	0.00	0	0		11/18/2022

DEALER MANAGEMENT REPORT

INTERSTATE BATTERIES OF CHAMPAIGN-URBANA

Dealer Range : 120 to 120
Periods Included : 08/2022 to 07/2023

Excluded Dealers With Zero Cons & Zero Own

Non Consigned Parts Included

Prod Type: B

Dealer : 120 Routes : CHAMPAIGN-BONDVILLE(CHAMPAIGN)

U OFFICE, PROCURE, SERV
1501 S OAK ST RM 158

Dealer Type : FLEET
Phone : (217)300-6279
Contact :LATANYA
Warranty Credits : No

Credit Limit : \$500.00
Balance : \$ 2,463.08
Comp Status : 0

Last Payment Date : 8/9/2023
Dealer Setup Date : 8/12/1994
Last Service Date : 8/11/2023

Part Number	Cons Qty	Own Qty	Cons Sales	Cons Rate	Range Total Sales	Range Total Rate	Range Off route Total Sales	% of Off Route to Route Sales	Range Adj	Range Adj %	Range Rotates	Range Comp	Part Setup Date	Last Sale
31-MHD	0	4	0	N/A	59	14.75	3	5.08	0	0.00	0	0	4/1/2014	8/11/2023
31P-MHD	0	0	0	N/A	5	N/A	0	0.00	0	0.00	0	0		4/12/2023
CYTX7A-BS	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		7/7/2023
HD24-DP	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		5/2/2023
MT-12IR	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		5/8/2023
MT-26	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		9/26/2022
MT-26R	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		4/12/2023
MT-27	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		11/11/2022
MT-34	0	3	0	N/A	3	1.00	0	33.33	0	0.00	0	0	11/11/2014	7/25/2023
MT-40R	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0	5/17/2022	4/19/2023
MT-47/H5	0	1	0	N/A	3	3.00	0	0.00	0	0.00	0	0	11/29/2022	3/30/2023
MT-59	0	2	0	N/A	7	3.50	1	14.29	0	0.00	0	0	11/11/2014	8/11/2023
MT-75	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0	8/27/2019	6/7/2023
MT-78	0	2	0	N/A	20	10.00	1	5.00	0	0.00	0	0	10/11/2021	7/25/2023
MT-86	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		6/26/2023
MT-91/T6	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		12/6/2022
MTP-24	0	1	0	N/A	5	5.00	1	20.00	0	0.00	0	0	12/31/2018	7/11/2023
MTP-27F	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		1/20/2023
MTP-34	0	0	0	N/A	2	2.00	0	0.00	0	0.00	0	0	2/1/2012	1/31/2023
MTP-35	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		4/24/2023
MTP-48/H6	0	3	0	N/A	30	10.00	4	13.33	0	0.00	0	0	1/21/2021	6/27/2023
MTP-49/H8	1	0	4	4.00	4	4.00	0	0.00	0	0.00	0	0	4/18/2023	6/9/2023
MTP-65HD	0	6	0	N/A	104	17.33	12	11.54	0	0.00	0	0	7/31/2018	8/11/2023
MTP-67R	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		5/30/2023
MTP-78DT	0	2	0	N/A	6	3.00	0	0.00	0	0.00	0	0	5/1/2001	5/16/2023
MTP-90/T5	1	0	20	20.00	20	20.00	0	0.00	0	0.00	0	0	9/22/2020	8/11/2023
MTP-94R/H7	0	4	0	N/A	27	6.75	4	14.81	0	0.00	0	0	5/17/2022	7/25/2023
MTP-96R	2	0	14	7.00	14	7.00	2	14.29	0	0.00	0	0	11/1/2014	8/11/2023
MTP-14	0	0	0	N/A	4	N/A	0	0.00	0	0.00	0	0		5/25/2023
MTX-48/H6	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		2/3/2023
MTX-94R/H7	0	1	0	N/A	1	N/A	0	0.00	0	0.00	0	0	7/25/2023	7/25/2023
SC34DU	0	1	0	N/A	2	N/A	0	0.00	0	0.00	0	0	2/26/2002	1/4/2021
SP-30	0	1	0	N/A	1	N/A	0	0.00	0	0.00	0	0	4/1/2014	9/21/2021
SP-35	0	0	0	N/A	2	N/A	0	0.00	0	0.00	0	0		5/26/2023
SRM-24	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		5/8/2023
SRM-27	0	0	0	N/A	5	N/A	0	0.00	0	0.00	0	0		5/26/2023
SRM-31	0	0	0	N/A	1	N/A	0	0.00	0	0.00	0	0		2/9/2023
Total Batteries	4	31	38	9.50	342	9.77	29	8.48	0	0.00	0	0		